



BUYING A HOME?

— LET'S WORK TOGETHER!

01 STEP 1: CONSULTATION

It all starts with a conversation. We'll schedule a consultation to understand your goals and discuss the buying process based on the current market conditions.

02 STEP 2: GET PRE-QUALIFIED

Before you start touring homes, it's important to know your budget. Get pre-qualified with a trusted lender, and we'll have a clear understanding of your price range. This step will help us narrow down the best options for you.

03 STEP 3: TOUR HOMES

Now for the fun part! We'll visit homes and neighborhoods that match your criteria. We will work to crystalize your non-negotiables vs. nice-to-haves, and we will guide you through every step along the way.

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POWERED BY:





04 STEP 4: SUBMIT AN OFFER

Once we find the home that feels just right, we'll submit an offer. We will help you craft a competitive offer that aligns with current market trends and your goals. Included in the offer is a Proof of Funds (POF) and Pre-Approval Letter.

At this point, you may receive a counter-offer from the seller if you offered less than asking price. You can then accept, reject, or make another counter-offer. We will help you throughout the process and offer strategic guidance at every step.

05 STEP 5: ESCROW BEGINS!

Congrats! Once your offer is accepted, we'll officially open escrow. This is when all the behind-the-scenes work happens, and you can rest easy knowing we are managing the process for you.

07 STEP 7: REMOVE CONTINGENCIES

Once all the inspections are complete, we'll work to satisfy and remove contingencies. This clears the way for a smooth closing.

06 STEP 6: REVIEW AND INSPECTIONS

During escrow, you'll review the terms with your mortgage company, schedule home inspections, and order an appraisal. We will ensure everything is in order, and we'll make sure there are no surprises.

08 STEP 8: CLOSING DAY!

The big day is here! You'll sign the papers, and just like that, you'll be the proud owner of your new home. Congratulations on taking this exciting step toward building equity in a place that's truly yours.

Service does not end at close of escrow! We will continue as your real estate partner into the future.